

I. Employment Law Updates

Summary: No major legal development, but new trends in the marketplace impacting and changing existing laws.



A. COVID-19 Updates

1. Mandates

2. Safety Standards



A. COVID-19 Updates Continued

- 1. Mandates
 - a. Status of Law:
 - i. Conditions of Participation Mandates
 - ii. Federal Contractor
 - b. Exemptions:
 - i. Reasonable Accommodations
 - ii. Review/Oversight
 - c. Issues:
 - i. Timing of Starts
 - ii. Partially Vaccinated



A. COVID-19 Updates Continued

- 2. Safety Standards
 - a. ETS:
 - i. No longer governing; awaiting new standards.
 - b. OSHA:
 - i. Audits
 - ii. Oversights
 - iii. General Duties
 - c. State Laws:



B. Recruitment and Retention Plan

- 1. Consider Signing or Referral Bonuses
- 2. Retention Bonus
- 3. Student Loans
- 4. Review Benefits Mental Health Benefits
- 5. Alternative Scheduling



C. HIPAA/Cyber Security

- 1. Professional Attacks
- 2. More common: employees violating the law
- 3. Accidental breaches



II. Healthcare Fraud and Abuse Law Updates



A. Main Laws

- 1. Anti-Kickback Statute (AKS)
- 2. The Stark Law (Stark)
- 3. Civil Money Penalty
- 4. False Claims Act (FCA)



B. Enforcement

- 1. FCA: Incorrect Billing
- 2. Opiates
- 3. Physician Compensation
- 4. Vendors



C. New Proposed Safe Harbors and Exceptions

1. Anti-Kickback Statute

2. The Stark Law



D. Risk Areas

- 1. Physician Compensation
 - a. Employment Agreements / Recruitment Agreements - Employment AKS Safe Harbor and Stark Exception
 - b. Other Compensation Arrangements
 - Personal Services AKS Safe Harbor and Stark Exception
 - c. Requirements
 - Fair Market Value, Commercial Reasonable, Business Necessity, and Varying Volume or Value of Referrals
 - d. Valuation
 - i. AKS and Stark Definition
 - ii. Practical Guidelines



D. Risk Areas (Continued)

- 2. Vendor Relationships
 - a. Discounts/Warranties/Compensation
 - b. Physician Relationship
 - c. Vendor Credentialing Recommended



III. Service Agreements



- 1. Inflation and Cost Escalators
- 2. Consider the Length of the Term
- 3. Excluded Providers
- 4. Consider Force Majeure Provisions



IV. Medical Staff Issues



Questions?



Contact Us

Woods, Fuller, Shultz & Smith P.C. 300 S. Phillips Avenue, Suite 300 Sioux Falls, SD 57104 (605) 336-3890

Heather.Springer@woodsfuller.com

www.woodsfuller.com

